



CENTRO UNIVERSITARIO DE IDIOMAS

Plantilla de Oferta Laboral

Account Manager

As the Account Manager you are responsible for building & managing strong relationships with our clients, and using these relationships to generate additional value for them, and our company. This means interfacing with clients regularly, whether it is a campaign progress update, reviewing recent leads & their outcomes, or working with our clients to determine other tools we have to help their business grow. In short, you are the master of how our clients perceive our company, the value we provide, and the future of their business growth with us as a primary driver in that growth. You are an upbeat, proactive people-person who thrives by building relationships and helping others, without being pushed around. You know that you are seriously great at what you do, have top-notch communication skills, and are ready to provide an outstanding experience for our clients. Skills Needed: -Welcoming and onboarding new clients. -Following up with clients for any outstanding administrative information. -Responding to questions from clients regarding their campaign. -Communicate directly with clients unsupervised throughout their campaigns. -Generating reviews and testimonials from clients. -Discovering new client needs, and selling them additional products & tools to maximize value. -Providing ongoing feedback on client success and satisfaction to the leadership team. -Communicating regularly with leadership and operations teams to manage Campaign Fulfillment. - Miscellaneous tasks relating to Campaign Management, as needed. -Provide the highest standard of client care at all times.

Virtustant LLC

From LATAM to the US



CENTRO UNIVERSITARIO DE IDIOMAS

Jrs. Y SSrs.

Full-time / 100% remote

Vacantes

10

Requisito particular del puesto:

100% fluent English
Payment in USD.
Almost 2 years of experience in this role.

Los interesados deberán enviar email a:

cecilianajt@virtustant.com